

# Balkan Services Ltd.

## Effective Business Solutions



Balkan Services

Effective Business Solutions

ERP, BI, IT consulting

### WHO WE ARE:

Balkan Services Ltd. is a Bulgarian **consulting company** that provides **services** and **software solutions** for **effective management**. Customers of the company are some of the largest manufacturing companies, banks, service and IT companies.

Main areas of activities:

- ERP solutions;
- Business Intelligence (BI);
- Leasing software solutions and factoring;
- Project Management.

The company is focused on optimizing and facilitating work processes of its customers, thus improving their efficiency, competitiveness and boosting their decision-making process.

### COLLABORATION INTERESTS:

The company is interested to collaborate with private enterprises, research and other organisations and participate in research project under EU funded programmes in the field of IT like FP7 and CIP in areas within company field of activities. Focus on Business Intelligence is of special interest.

Target role: research partner, user partner, consultancy.

### RESEARCH AREAS:

Research activities of the company are focused on identification and implementation of new applications based on existing business software platforms.

Focus areas:

- Business software development and implementation;
- ERP/CRM;
- Business intelligence and data mining;
- Integration between ERP and BI;
- Specific usage of BI for analysis of information delivered from industrial machines and equipment;
- eGovernment, eHealth, eCommerce, eTrade, eBusiness;
- Reengineering of business processes;
- Management information systems (MIS);
- Decision support systems (DSS).

### MAIN ACHIEVEMENTS:

The main research and business achievements of the company are considered the developed specific vertical solutions for various industrial fields like:

- Vertical solutions, based on Atlantis ERP for the financial sector and packaging industry;
- Business Intelligence solutions, based on QlikView, implemented in large manufacturing companies and financial institutions;
- Tailor-made solutions for manufacturing companies;
- Specific solutions for retail companies, etc.

### REFERENCE PROJECTS:

#### Selected projects under private funding:

- Vertical solution based on Qlik View for Coca Cola Shared Services. The goal of the project was to generate Service management reports that collect specific data - qualitative and quantitative parameters of services provided by CCSS to the users of Coca Cola IT systems.
- Vertical solution for First Investment Bank based on Atlantis ERP – complete solution for the accounting activities of the bank, and development of a web interface for some particular bank operations.
- UniCredit Leasing – Business Intelligence / Data Warehouse Management project - consolidation of data and reports coming from various systems.
- Business Intelligence project for Sofia Stock Exchange - analysis of the financial statements (balance, profit and loss) of listed companies.
- Integrated environment for price analysis, based on London Metal Exchange prices of metals for the largest Bulgarian trader of cables.

What makes a good partner

- Reliable and experienced partner;
- Team of young professionals possessing comprehensive expertise in the field of IT;
- Large network of national and international partners;
- Record of contented customers.

### OTHER INFORMATION:

Name of the company: Balkan Services Ltd.  
Organizational type: Private SME  
Country: Bulgaria  
Number of researches: 2  
Number of employees in total: 28  
Working languages: Bulgarian, English, Greek, Spanish, Romanian

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For further information please look at:

[www.balkanservices.com](http://www.balkanservices.com)

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